Company Tracking #: DC, BHCR17, DDIC, PPO, GRP,

RATES

State: District of Columbia Filing Company: Delta Dental Insurance Company

TOI/Sub-TOI: H10G Group Health - Dental/H10G.000 Health Dental

Product Name: DC, bHCR17, DDIC, PPO, Grp, Rates

Project Name/Number: /

Filing at a Glance

Company: Delta Dental Insurance Company
Product Name: DC, bHCR17, DDIC, PPO, Grp, Rates

State: District of Columbia

TOI: H10G Group Health - Dental Sub-TOI: H10G.000 Health Dental

Filing Type: Rate

Date Submitted: 04/29/2016

SERFF Tr Num: DDPA-130483414

SERFF Status: Assigned

State Tr Num:

State Status:

Co Tr Num: DC, BHCR17, DDIC, PPO, GRP, RATES

Implementation 01/01/2017

Date Requested:

Author(s): Connie Roth, Debra LeRiche, Alisa Koelling, Brandy Christian

Reviewer(s): Darniece Shirley (primary), John Morgan, Damon Siler

Disposition Date:
Disposition Status:
Implementation Date:

State Filing Description:

SERFF Tracking #: DDPA-130483414 State Tracking #: Company Tracking #: DC, BHCR17, DDIC, PPO, GRP, RATES

State: District of Columbia Filing Company: Delta Dental Insurance Company

TOI/Sub-TOI: H10G Group Health - Dental/H10G.000 Health Dental

Product Name: DC, bHCR17, DDIC, PPO, Grp, Rates

Project Name/Number: /

General Information

Project Name: Status of Filing in Domicile: Not Filed

Project Number: Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments: These rates will not be used in in

our domiciliary state of Delaware; therefore, they have not been submitted to the Delaware Department of Insurance.

Explanation for Combination/Other: Market Type: Group

Submission Type: New Submission Group Market Size: Small

Group Market Type: Employer, Other Explanation for Other Group Market Type: Schools

Overall Rate Impact: Filing Status Changed: 05/05/2016

State Status Changed:

Deemer Date: Created By: Debra LeRiche

Submitted By: Debra LeRiche Corresponding Filing Tracking Number: DDPA-130483354

Filing Description:

Enclosed for your review and approval are new group dental rates pertaining to forms GC-DC-ENT-17 et al. (inside the Exchange) and OGC-DC-ENT-17 et al. (outside the Exchange). Forms were submitted under SERFF Tracking No. DDPA-130483354.

These rates will be used when our Delta Dental PPO product is sold direct or by a partnership relationship to small groups inside and outside the District of Columbia Exchange. Both the inside Exchange and outside Exchange products will use the Delta Dental PPO network and will be marketed by licensed agents, brokers, third party administrators, mass marketed via various publications or online. Inside Exchange will also be marketed by the DC Exchange. These rates substantially similar to the group dental HCR rates approved by your Department on 5/14/2015 under SERFF Tracking No. DDPA-129959721.

The group pediatric (EHB) plans will provide coverage for the pediatric oral services required by the essential health benefits provisions of the Affordable Care Act (ACA).

The group family plans will provide the required EHB coverage for individuals to age 19 and other dental coverage for anyone over the age of 19.

Our effective date for use of these rates will be January 1, 2017 for coverage effective January 1, 2017 and after, provided the filing has been approved by or deemed approved by your Department.

These rates will not be used in in our domiciliary state of Delaware; therefore, they have not been submitted to the Delaware Department of Insurance.

Thank you for your attention to this filing. If you have any questions or need additional information, please feel free to contact me at 916-851-5536 or dleriche@delta.org.

Sincerely, Debra LeRiche Regulatory Analyst

Company and Contact

Filing Contact Information

SERFF Tracking #: DDPA-130483414 State Tracking #: Company Tracking #: DC, BHCR17, DDIC, PPO, GRP,

RATES

State: District of Columbia Filing Company: Delta Dental Insurance Company

TOI/Sub-TOI: H10G Group Health - Dental/H10G.000 Health Dental

DC, bHCR17, DDIC, PPO, Grp, Rates Product Name:

Project Name/Number: /

Debra LeRiche, Regulatory Analyst

M/S A2S 11155 International Drive

Rancho Cordova, CA 95670

dleriche@delta.org

916-851-5536 [Phone]

916-858-4808 [FAX]

Filing Company Information

Delta Dental Insurance Company

1130 Sanctuary Parkway

Suite 600

Alpharetta, GA 30009

(770) 641-5217 ext. [Phone]

CoCode: 81396

Group Code: 2479 Group Name:

FEIN Number: 94-2761537

State of Domicile: Delaware

Company Type: LAH State ID Number:

Filing Fees

No Fee Required? No Retaliatory?

Fee Explanation:

SERFF Tracking #: DDPA-130483414 State Tracking #: Company Tracking #: DC, BHCR17, DDIC, PPO, GRP, RATES

State: District of Columbia Filing Company: Delta Dental Insurance Company

TOI/Sub-TOI: H10G Group Health - Dental/H10G.000 Health Dental

Product Name: DC, bHCR17, DDIC, PPO, Grp, Rates

Project Name/Number: /

Rate Information

Rate data applies to filing.

Filing Method: Review and Approval

Rate Change Type:IncreaseOverall Percentage of Last Rate Revision:0.000%Effective Date of Last Rate Revision:01/01/2016Filing Method of Last Filing:SERFF

Company Rate Information

Company	Overall % Indicated	Overall % Rate	Written Premium Change for	Number of Policy Holders Affected	Written Premium for	Maximum % Change	Minimum % Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
Delta Dental Insurance Company	2.800%	2.800%	\$1,010	0	\$35,780	7.200%	0.000%

SERFF Tracking #: DDPA-130483414 State Tracking #: Company Tracking #: DC, BHCR17, DDIC, PPO, GRP, RATES

State: District of Columbia Filing Company: Delta Dental Insurance Company

TOI/Sub-TOI: H10G Group Health - Dental/H10G.000 Health Dental

Product Name: DC, bHCR17, DDIC, PPO, Grp, Rates

Project Name/Number: /

Rate/Rule Schedule

Item No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		Actuarial Memo Delta DC Family PPO Small Group	GC-DC-ENT-17, XGE-DC-ENT-17	New		Actuarial Memorandum Delta DC Family PPO Small Group 2016 04 29.pdf,
2		Actuarial Memo Delta DC Out Pediatric PPO Small Group	OGC-DC-ENT-17, OPGE-DC-ENT-17	New		Actuarial Memorandum Delta DC Out Pediatric PPO Small Group 2016 04 29.pdf,



ACTUARIAL MEMORANDUM Delta Dental Insurance Company State of District of Columbia April 29, 2016

Form Number: GC-DC-ENT-17 and XGE-DC-ENT-17

1. Scope and Purpose of Filing

This filing is for the above Delta Dental Insurance Company (DDIC) forms.

2. Description of Benefits

The family dental plans are defined in Attachment A and cover standardly covered services.

3. Renewability

All small group dental programs are guaranteed renewable. Premiums are guaranteed for each 12-month contract term.

4. Applicability

DDIC anticipates both new issues and renewals under these forms.

5. Morbidity

The proposed rates were developed using the Delta Dental Insurance Company (DDIC), NAIC #81396, rating manual, which is currently in use in numerous states. Adjustments have been made to reflect the fee schedules and area definitions associated with this filing.

6. Mortality

Not applicable.

7. Persistency

Loss ratios are expected to be consistent over time. As a result, there are no lapse assumptions.

8. Expenses

Expenses are shown in Attachment B. Co-marketing in conjunction with a medical plan, may require a change in administrative assumptions due to division of labor between medical and dental, cost sharing, etc.

9. Marketing Method

This will be sold to small groups through the District of Columbia health exchange or through agents and brokers inside or outside the exchange.

10. Underwriting

The plans are manually rated.

11. Premium Classes

Gross premiums vary by plan designs illustrated in Attachment A.

12. Issue Age Range

Not applicable.

13. Area Factors

Manual rates are statewide.

14. Premium Modalization Rules

Not applicable.

15. Claim Liability and Reserves

This reserve is projected from historical claims runoff, using a common reserving methodology.

16. Active Life Reserves

Not applicable since this is a dental program.

17. Trend Assumptions

The annual cost trend rate for 2017 is 0%.

18. Anticipated Loss Ratio

The anticipated loss ratio is shown in Attachment B.

19. Contingency and Risk Margins

Risk margin is shown in Attachment B.

20. Experience

Please see Attachment C for DDIC small group experience.

21. Lifetime Loss Ratio

The lifetime loss ratio is equal to the anticipated loss ratio.

22. Number of Policyholders

There are no policy holders enrolled in District of Columbia Small Group Family plans as of 12/31/2015.

23. Proposed Effective Date

01/01/2017.

24. Actuarial Certification

I, Thomas J. Leibowitz, FSA, MAAA, am a member of the American Academy of Actuaries, and meet the Academy Qualification Standard for rendering this Opinion.

I have reviewed the actuarial assumptions and methods on which the rates are based. I hereby certify that to the best of my knowledge and judgment, this rate filing is in compliance with the applicable laws and regulations of the state of District of Columbia and complies with Actuarial Standard of Practice No. 8. The rates shown are:

- · Based on actuarially sound principles
- · Are not inadequate, excessive or unfairly discriminatory, and
- Are reasonable in relation to the benefits provided.

John June

Date: 4/29/2016

Thomas J. Leibowitz, FSA, MAAA Vice President and Chief Actuary Delta Dental Insurance Company 100 First Street San Francisco, CA 94105 (415) 972-8443

Attachment A District of Columbia - Small Group Market - Family Plans Dental Benefits

DDC/DDC	Pediatric	Pediatric	Adult	Adult
PPO/PPO	Preferred	Basic	Preferred	Basic
Diagnostic & Preventive	100%	100%	100%	100%
Basic Services	80%	50%	80%	50%
Major Services	50%	50%	50%	NAB*
Orthodontics (Medically Necessary)	50%	50%	NAB*	NAB*
Deductible				
Waived on D&P	Yes	No	Yes	No
Per Person	\$85	\$90	\$50	\$50
Family	N/A	N/A	\$150	\$150
Annual Maximum	None	None	\$1,000	\$1,000
Waiting Period (Major)	None	None	12 mos	NAB*
Out of Pocket Maximum				
(PPO dentists only)				
per child	\$350	\$350	NAB*	NAB*
per 2+ children	\$700	\$700	NAB*	NAB*
Patasi				
Rates:	#00.00	\$00.00	\$40.00	CO4.O4
Statewide	\$30.26	\$23.82	\$46.60	\$21.94

^{*}NAB is not a benefit

Note: Covered procedures are defined in the forms

Attachment B District of Columbia - Small Group Market - Family Plans Administrative Expenses (as a percent of premium)

	Pediatric	Pediatric	Adult	Adult
	Preferred	Basic	Preferred	Basic
Admin Expense	24.00%	24.00%	24.00%	24.00%
Risk Margin	3.50%	1.00%	3.50%	3.50%
Commission	7.50%	7.50%	7.50%	7.50%
Total	35.00%	32.50%	35.00%	35.00%
Anticipated Loss Ratio **	65.00%	67.50%	65.00%	65.00%
Target Loss Ratio ***	65.00%	67.50%	65.00%	65.00%

^{**} Anticipated Loss Ratio = (1 - Total) / (1 - Premium Tax - ACA Tax)
This formula was used for 2016. For 2017 ACA tax is assumed 0% to reflect the moratorium.

^{***} Target Loss Ratio = (1 - Total)

Attachment C DDIC Small Group Experience

	<u>2013</u>	<u>2014</u>	<u> 2015</u>
Number of Groups	1,312	1,328	1,385
Number of Primary Subscribers	38,726	40,492	42,229
Earned Premium	\$25,519,349	\$26,266,543	\$26,724,888
Average Annual Premium	\$659	\$649	\$633
Incurred Claims	\$16,200,637	\$16,689,762	\$16,313,817
Number of Incurred Claims	124,512	126,904	123,848
Incurred Loss Ratio	63.5%	63.5%	61.0%



ACTUARIAL MEMORANDUM Delta Dental Insurance Company State of District of Columbia April 29, 2016

Form Number: OGC-DC-ENT-17 and OPGE-DC-ENT-17

1. Scope and Purpose of Filing

This filing is for the above Delta Dental Insurance Company (DDIC) forms.

2. Description of Benefits

The pediatric dental EHB are defined in Attachment A and cover essential health benefit services as defined by the state. These comply with the actuarial value requirements for the preferred and basic EHB plans.

3. Renewability

All small group dental programs are guaranteed renewable. Premiums are guaranteed for each 12-month contract term.

4. Applicability

DDIC anticipates both new issues and renewals under these forms.

5. Morbidity

The proposed rates were developed using the Delta Dental Insurance Company (DDIC), NAIC #81396, rating manual, which is currently in use in numerous states. Adjustments have been made to reflect the fee schedules and area definitions associated with this filing.

6. Mortality

Not applicable.

7. Persistency

Loss ratios are expected to be consistent over time. As a result, there are no lapse assumptions.

Expenses

Expenses are shown in Attachment B. Co-marketing in conjunction with a medical plan, may require a change in administrative assumptions due to division of labor between medical and dental, cost sharing, etc.

9. Marketing Method

This will be sold to small groups through the District of Columbia health exchange or through agents and brokers inside or outside the exchange.

10. Underwriting

The plans are manually rated.

11. Premium Classes

Gross premiums vary by plan designs illustrated in Attachment A.

12. Issue Age Range

Not applicable.

13. Area Factors

Manual rates are statewide.

14. Premium Modalization Rules

Not applicable.

15. Claim Liability and Reserves

This reserve is projected from historical claims runoff, using a common reserving methodology.

16. Active Life Reserves

Not applicable since this is a dental program.

17. Trend Assumptions

The annual cost trend rate for 2017 is 0%.

18. Anticipated Loss Ratio

The anticipated loss ratio is shown in Attachment B.

19. Contingency and Risk Margins

Risk margin is shown in Attachment B.

20. Experience

Please see Attachment C for DDIC small group experience.

21. Lifetime Loss Ratio

The lifetime loss ratio is equal to the anticipated loss ratio.

22. Number of Policyholders

There are no policy holders enrolled in District of Columbia Small Group Pediatric plans as of 12/31/2015.

23. Proposed Effective Date

01/01/2017.

24. Actuarial Certification

I, Thomas J. Leibowitz, FSA, MAAA, am a member of the American Academy of Actuaries, and meet the Academy Qualification Standard for rendering this Opinion.

I have reviewed the actuarial assumptions and methods on which the rates are based. I hereby certify that to the best of my knowledge and judgment, this rate filing is in compliance with the applicable laws and regulations of the state of District of Columbia and complies with Actuarial Standard of Practice No. 8. The rates shown are:

- · Based on actuarially sound principles
- · Are not inadequate, excessive or unfairly discriminatory, and
- Are reasonable in relation to the benefits provided.

John June

Date: 4/29/2016

Thomas J. Leibowitz, FSA, MAAA Vice President and Chief Actuary Delta Dental Insurance Company 100 First Street San Francisco, CA 94105 (415) 972-8443

Attachment A District of Columbia - Small Group Market - Pediatric Plans Dental Benefits

DDC/DDC	Pediatric	Pediatric
PPO/PPO	Preferred	Basic
Diagnostic & Preventive	100%	100%
Basic Services	80%	50%
Major Services	50%	50%
Orthodontics (Medically Necessary)	50%	50%
Deductible		
Waived on D&P	Yes	No
Per Person	\$85	\$90
Family	N/A	N/A
Out of Pocket Maximum		
(PPO dentists only)		
per child	\$350	\$350
per 2+ children	\$700	\$700
Rates:		
Statewide	\$30.26	\$23.82

*NAB is not a benefit

Note: Covered procedures are defined in the forms

Attachment B

District of Columbia - Small Group Market - Pediatric Plans

Administrative Expenses (as a percent of premium)

	Pediatric	Pediatric
	Preferred	Basic
Admin Expense	24.00%	24.00%
Risk Margin	3.50%	1.00%
Commission	7.50%	7.50%
Total	35.00%	32.50%
Anticipated Loss Ratio **	65.00%	67.50%
Target Loss Ratio ***	65.00%	67.50%

^{**} Anticipated Loss Ratio = (1 - Total) / (1 - Premium Tax - ACA Tax)
This formula was used for 2016. For 2017 ACA tax is assumed 0% to reflect the moratorium.

^{***} Target Loss Ratio = (1 - Total)

Attachment C DDIC Small Group Experience

	<u>2013</u>	<u>2014</u>	<u> 2015</u>
Number of Groups	1,312	1,328	1,385
Number of Primary Subscribers	38,726	40,492	42,229
Earned Premium	\$25,519,349	\$26,266,543	\$26,724,888
Average Annual Premium	\$659	\$649	\$633
Incurred Claims	\$16,200,637	\$16,689,762	\$16,313,817
Number of Incurred Claims	124,512	126,904	123,848
Incurred Loss Ratio	63.5%	63.5%	61.0%

SERFF Tracking #: DDPA-130483414 State Tracking #: Company Tracking #: DC, BHCR17, DDIC, PPO, GRP, RATES

State: District of Columbia Filing Company: Delta Dental Insurance Company

TOI/Sub-TOI: H10G Group Health - Dental/H10G.000 Health Dental

Product Name: DC, bHCR17, DDIC, PPO, Grp, Rates

Project Name/Number: /

Supporting Document Schedules

Satisfied - Item:	Cover Letter All Filings
Comments:	Please see the attached Cover Letter.
Attachment(s):	DC Cover Letter DDIC HCR Group Rates.pdf
Item Status:	· · · · · · · · · · · · · · · · · · ·
Status Date:	
Bypassed - Item:	Certificate of Authority to File
Bypass Reason:	Delta Dental Insurance Company (the insurer) is submitting this filing.
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Memorandum
Comments:	Please see the attached Actuarial Certifications.
Attachment(s):	Actuarial Memorandum Delta DC Family PPO Small Group 2016 04 29.pdf Actuarial Memorandum Delta DC Out Pediatric PPO Small Group 2016 04 29.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Justification
Comments:	Please see the attached Actuarial Certifications.
Attachment(s):	Actuarial Memorandum Delta DC Family PPO Small Group 2016 04 29.pdf Actuarial Memorandum Delta DC Out Pediatric PPO Small Group 2016 04 29.pdf
Item Status:	
Status Date:	
Bypassed - Item:	District of Columbia and Countrywide Loss Ratio Analysis (P&C)
Bypass Reason:	This is not a P&C filing.
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	District of Columbia and Countrywide Experience for the Last 5 Years (P&C)
Bypass Reason:	This is not a P&C filing.
Attachment(s):	

State:	District of Columbia		Filing Company:	Delta Dental Insurance Company	
TOI/Sub-TOI:	H10G Group Health -	Dental/H10G.000 Health Dental			
Product Name:	DC, bHCR17, DDIC,	PPO, Grp, Rates			
Project Name/Number:	/				
Item Status:					
Status Date:					
Bypassed - Item:	Actua	arial Memorandum and Certificat	tions		
Bypass Reason:	This i	is not a binder filing.			
Attachment(s):		·			
Item Status:					
Status Date:					
Bypassed - Item:	Unifie	ed Rate Review Template			
Bypass Reason:		is not a binder filing.			
Attachment(s):					
Item Status:					
Status Date:					
Satisfied - Item:	Previ	ously Approved Rates			
Comments:	Attac * Ins * Ou	hed are the previously approved ide exchange rates approved 8/1 tside exchange rates approved 8	12/14 under SERFF Tracki 8/12/14 under SERFF Trac	ng No. DDPA-129528166. king No. DDPA-129569659. ERFF Tracking No. DDPA-129959721.	
Attachment(s):	Actua Actua Actua	arial Cert DC DDIC PPO Family (arial Cert DC DDIC PPO Out Peo arial Cert DC DDIC PPO Family (arial Cert DC DDIC PPO Out Far arial Cert DC DDIC PPO Out Peo	diatric Group Approved 8-1 Group Approved 5-14-15.p mily Group Approved 5-14-	2-14.pdf df 15.pdf	
Item Status:					
Status Date:					

Company Tracking #:

DC, BHCR17, DDIC, PPO, GRP, RATES

SERFF Tracking #:

DDPA-130483414

State Tracking #:



March 11, 2016

Dear Sir or Madam,

Enclosed for your review and approval are new group dental rates pertaining to forms GC-DC-ENT-17 et al. (inside the Exchange) and OGC-DC-ENT-17 et al. (outside the Exchange). Forms were submitted under SERFF Tracking No. DDPA-130483354.

These rates will be used when our Delta Dental PPO product is sold direct or by a partnership relationship to small groups inside and outside the District of Columbia Exchange. Both the inside Exchange and outside Exchange products will use the Delta Dental PPO network and will be marketed by licensed agents, brokers, third party administrators, mass marketed via various publications or online. Inside Exchange will also be marketed by the DC Exchange. These rates substantially similar to the group dental HCR rates approved by your Department on 5/14/2015 under SERFF Tracking No. DDPA-129959721.

The group pediatric (EHB) plans will provide coverage for the pediatric oral services required by the essential health benefits provisions of the Affordable Care Act (ACA).

The group family plans will provide the required EHB coverage for individuals to age 19 and other dental coverage for anyone over the age of 19.

Our effective date for use of these rates will be January 1, 2017 for coverage effective January 1, 2017 and after, provided the filing has been approved by or deemed approved by your Department.

These rates will not be used in in our domiciliary state of Delaware; therefore, they have not been submitted to the Delaware Department of Insurance.

If you have any questions or need additional information, please feel free to contact me at 916-851-5536 or dleriche@delta.org.

Telephone: 415-972-8400

Sincerely,

Debra LeRiche Regulatory Analyst

O dra LeRuiche



ACTUARIAL MEMORANDUM Delta Dental Insurance Company State of District of Columbia April 29, 2016

Form Number: GC-DC-ENT-17 and XGE-DC-ENT-17

1. Scope and Purpose of Filing

This filing is for the above Delta Dental Insurance Company (DDIC) forms.

2. Description of Benefits

The family dental plans are defined in Attachment A and cover standardly covered services.

3. Renewability

All small group dental programs are guaranteed renewable. Premiums are guaranteed for each 12-month contract term.

4. Applicability

DDIC anticipates both new issues and renewals under these forms.

5. Morbidity

The proposed rates were developed using the Delta Dental Insurance Company (DDIC), NAIC #81396, rating manual, which is currently in use in numerous states. Adjustments have been made to reflect the fee schedules and area definitions associated with this filing.

6. Mortality

Not applicable.

7. Persistency

Loss ratios are expected to be consistent over time. As a result, there are no lapse assumptions.

8. Expenses

Expenses are shown in Attachment B. Co-marketing in conjunction with a medical plan, may require a change in administrative assumptions due to division of labor between medical and dental, cost sharing, etc.

9. Marketing Method

This will be sold to small groups through the District of Columbia health exchange or through agents and brokers inside or outside the exchange.

10. Underwriting

The plans are manually rated.

11. Premium Classes

Gross premiums vary by plan designs illustrated in Attachment A.

12. Issue Age Range

Not applicable.

13. Area Factors

Manual rates are statewide.

14. Premium Modalization Rules

Not applicable.

15. Claim Liability and Reserves

This reserve is projected from historical claims runoff, using a common reserving methodology.

16. Active Life Reserves

Not applicable since this is a dental program.

17. Trend Assumptions

The annual cost trend rate for 2017 is 0%.

18. Anticipated Loss Ratio

The anticipated loss ratio is shown in Attachment B.

19. Contingency and Risk Margins

Risk margin is shown in Attachment B.

20. Experience

Please see Attachment C for DDIC small group experience.

21. Lifetime Loss Ratio

The lifetime loss ratio is equal to the anticipated loss ratio.

22. Number of Policyholders

There are no policy holders enrolled in District of Columbia Small Group Family plans as of 12/31/2015.

23. Proposed Effective Date

01/01/2017.

24. Actuarial Certification

I, Thomas J. Leibowitz, FSA, MAAA, am a member of the American Academy of Actuaries, and meet the Academy Qualification Standard for rendering this Opinion.

I have reviewed the actuarial assumptions and methods on which the rates are based. I hereby certify that to the best of my knowledge and judgment, this rate filing is in compliance with the applicable laws and regulations of the state of District of Columbia and complies with Actuarial Standard of Practice No. 8. The rates shown are:

- · Based on actuarially sound principles
- · Are not inadequate, excessive or unfairly discriminatory, and
- Are reasonable in relation to the benefits provided.

John June

Date: 4/29/2016

Thomas J. Leibowitz, FSA, MAAA Vice President and Chief Actuary Delta Dental Insurance Company 100 First Street San Francisco, CA 94105 (415) 972-8443

Attachment A District of Columbia - Small Group Market - Family Plans Dental Benefits

DDC/DDC	Pediatric	Pediatric	Adult	Adult
PPO/PPO	Preferred	Basic	Preferred	Basic
Diagnostic & Preventive	100%	100%	100%	100%
Basic Services	80%	50%	80%	50%
Major Services	50%	50%	50%	NAB*
Orthodontics (Medically Necessary)	50%	50%	NAB*	NAB*
Deductible				
Waived on D&P	Yes	No	Yes	No
Per Person	\$85	\$90	\$50	\$50
Family	N/A	N/A	\$150	\$150
Annual Maximum	None	None	\$1,000	\$1,000
Waiting Period (Major)	None	None	12 mos	NAB*
Out of Pocket Maximum				
(PPO dentists only)				
per child	\$350	\$350	NAB*	NAB*
per 2+ children	\$700	\$700	NAB*	NAB*
Patasi				
Rates:	#00.00	\$00.00	¢40.00	CO4.O4
Statewide	\$30.26	\$23.82	\$46.60	\$21.94

^{*}NAB is not a benefit

Note: Covered procedures are defined in the forms

Attachment B District of Columbia - Small Group Market - Family Plans Administrative Expenses (as a percent of premium)

	Pediatric	Pediatric	Adult	Adult
	Preferred	Basic	Preferred	Basic
Admin Expense	24.00%	24.00%	24.00%	24.00%
Risk Margin	3.50%	1.00%	3.50%	3.50%
Commission	7.50%	7.50%	7.50%	7.50%
Total	35.00%	32.50%	35.00%	35.00%
Anticipated Loss Ratio **	65.00%	67.50%	65.00%	65.00%
Target Loss Ratio ***	65.00%	67.50%	65.00%	65.00%

^{**} Anticipated Loss Ratio = (1 - Total) / (1 - Premium Tax - ACA Tax)
This formula was used for 2016. For 2017 ACA tax is assumed 0% to reflect the moratorium.

^{***} Target Loss Ratio = (1 - Total)

Attachment C DDIC Small Group Experience

	<u>2013</u>	<u>2014</u>	<u> 2015</u>
Number of Groups	1,312	1,328	1,385
Number of Primary Subscribers	38,726	40,492	42,229
Earned Premium	\$25,519,349	\$26,266,543	\$26,724,888
Average Annual Premium	\$659	\$649	\$633
Incurred Claims	\$16,200,637	\$16,689,762	\$16,313,817
Number of Incurred Claims	124,512	126,904	123,848
Incurred Loss Ratio	63.5%	63.5%	61.0%



ACTUARIAL MEMORANDUM Delta Dental Insurance Company State of District of Columbia April 29, 2016

Form Number: OGC-DC-ENT-17 and OPGE-DC-ENT-17

1. Scope and Purpose of Filing

This filing is for the above Delta Dental Insurance Company (DDIC) forms.

2. Description of Benefits

The pediatric dental EHB are defined in Attachment A and cover essential health benefit services as defined by the state. These comply with the actuarial value requirements for the preferred and basic EHB plans.

3. Renewability

All small group dental programs are guaranteed renewable. Premiums are guaranteed for each 12-month contract term.

4. Applicability

DDIC anticipates both new issues and renewals under these forms.

5. Morbidity

The proposed rates were developed using the Delta Dental Insurance Company (DDIC), NAIC #81396, rating manual, which is currently in use in numerous states. Adjustments have been made to reflect the fee schedules and area definitions associated with this filing.

6. Mortality

Not applicable.

7. Persistency

Loss ratios are expected to be consistent over time. As a result, there are no lapse assumptions.

Expenses

Expenses are shown in Attachment B. Co-marketing in conjunction with a medical plan, may require a change in administrative assumptions due to division of labor between medical and dental, cost sharing, etc.

9. Marketing Method

This will be sold to small groups through the District of Columbia health exchange or through agents and brokers inside or outside the exchange.

10. Underwriting

The plans are manually rated.

11. Premium Classes

Gross premiums vary by plan designs illustrated in Attachment A.

12. Issue Age Range

Not applicable.

13. Area Factors

Manual rates are statewide.

14. Premium Modalization Rules

Not applicable.

15. Claim Liability and Reserves

This reserve is projected from historical claims runoff, using a common reserving methodology.

16. Active Life Reserves

Not applicable since this is a dental program.

17. Trend Assumptions

The annual cost trend rate for 2017 is 0%.

18. Anticipated Loss Ratio

The anticipated loss ratio is shown in Attachment B.

19. Contingency and Risk Margins

Risk margin is shown in Attachment B.

20. Experience

Please see Attachment C for DDIC small group experience.

21. Lifetime Loss Ratio

The lifetime loss ratio is equal to the anticipated loss ratio.

22. Number of Policyholders

There are no policy holders enrolled in District of Columbia Small Group Pediatric plans as of 12/31/2015.

23. Proposed Effective Date

01/01/2017.

24. Actuarial Certification

I, Thomas J. Leibowitz, FSA, MAAA, am a member of the American Academy of Actuaries, and meet the Academy Qualification Standard for rendering this Opinion.

I have reviewed the actuarial assumptions and methods on which the rates are based. I hereby certify that to the best of my knowledge and judgment, this rate filing is in compliance with the applicable laws and regulations of the state of District of Columbia and complies with Actuarial Standard of Practice No. 8. The rates shown are:

- · Based on actuarially sound principles
- · Are not inadequate, excessive or unfairly discriminatory, and
- Are reasonable in relation to the benefits provided.

John June

Date: 4/29/2016

Thomas J. Leibowitz, FSA, MAAA Vice President and Chief Actuary Delta Dental Insurance Company 100 First Street San Francisco, CA 94105 (415) 972-8443

Attachment A District of Columbia - Small Group Market - Pediatric Plans Dental Benefits

DDC/DDC	Pediatric	Pediatric
PPO/PPO	Preferred	Basic
Diagnostic & Preventive	100%	100%
Basic Services	80%	50%
Major Services	50%	50%
Orthodontics (Medically Necessary)	50%	50%
Deductible		
Waived on D&P	Yes	No
Per Person	\$85	\$90
Family	N/A	N/A
Out of Pocket Maximum		
(PPO dentists only)		
per child	\$350	\$350
per 2+ children	\$700	\$700
Rates:		
Statewide	\$30.26	\$23.82

*NAB is not a benefit

Note: Covered procedures are defined in the forms

Attachment B

District of Columbia - Small Group Market - Pediatric Plans

Administrative Expenses (as a percent of premium)

	Pediatric	Pediatric
	Preferred	Basic
Admin Expense	24.00%	24.00%
Risk Margin	3.50%	1.00%
Commission	7.50%	7.50%
Total	35.00%	32.50%
Anticipated Loss Ratio **	65.00%	67.50%
Target Loss Ratio ***	65.00%	67.50%

^{**} Anticipated Loss Ratio = (1 - Total) / (1 - Premium Tax - ACA Tax)
This formula was used for 2016. For 2017 ACA tax is assumed 0% to reflect the moratorium.

^{***} Target Loss Ratio = (1 - Total)

Attachment C DDIC Small Group Experience

	<u>2013</u>	<u>2014</u>	<u> 2015</u>
Number of Groups	1,312	1,328	1,385
Number of Primary Subscribers	38,726	40,492	42,229
Earned Premium	\$25,519,349	\$26,266,543	\$26,724,888
Average Annual Premium	\$659	\$649	\$633
Incurred Claims	\$16,200,637	\$16,689,762	\$16,313,817
Number of Incurred Claims	124,512	126,904	123,848
Incurred Loss Ratio	63.5%	63.5%	61.0%



ACTUARIAL MEMORANDUM Delta Dental Insurance Company State of District of Columbia April 29, 2016

Form Number: GC-DC-ENT-17 and XGE-DC-ENT-17

1. Scope and Purpose of Filing

This filing is for the above Delta Dental Insurance Company (DDIC) forms.

2. Description of Benefits

The family dental plans are defined in Attachment A and cover standardly covered services.

3. Renewability

All small group dental programs are guaranteed renewable. Premiums are guaranteed for each 12-month contract term.

4. Applicability

DDIC anticipates both new issues and renewals under these forms.

5. Morbidity

The proposed rates were developed using the Delta Dental Insurance Company (DDIC), NAIC #81396, rating manual, which is currently in use in numerous states. Adjustments have been made to reflect the fee schedules and area definitions associated with this filing.

6. Mortality

Not applicable.

7. Persistency

Loss ratios are expected to be consistent over time. As a result, there are no lapse assumptions.

8. Expenses

Expenses are shown in Attachment B. Co-marketing in conjunction with a medical plan, may require a change in administrative assumptions due to division of labor between medical and dental, cost sharing, etc.

9. Marketing Method

This will be sold to small groups through the District of Columbia health exchange or through agents and brokers inside or outside the exchange.

10. Underwriting

The plans are manually rated.

11. Premium Classes

Gross premiums vary by plan designs illustrated in Attachment A.

12. Issue Age Range

Not applicable.

13. Area Factors

Manual rates are statewide.

14. Premium Modalization Rules

Not applicable.

15. Claim Liability and Reserves

This reserve is projected from historical claims runoff, using a common reserving methodology.

16. Active Life Reserves

Not applicable since this is a dental program.

17. Trend Assumptions

The annual cost trend rate for 2017 is 0%.

18. Anticipated Loss Ratio

The anticipated loss ratio is shown in Attachment B.

19. Contingency and Risk Margins

Risk margin is shown in Attachment B.

20. Experience

Please see Attachment C for DDIC small group experience.

21. Lifetime Loss Ratio

The lifetime loss ratio is equal to the anticipated loss ratio.

22. Number of Policyholders

There are no policy holders enrolled in District of Columbia Small Group Family plans as of 12/31/2015.

23. Proposed Effective Date

01/01/2017.

24. Actuarial Certification

I, Thomas J. Leibowitz, FSA, MAAA, am a member of the American Academy of Actuaries, and meet the Academy Qualification Standard for rendering this Opinion.

I have reviewed the actuarial assumptions and methods on which the rates are based. I hereby certify that to the best of my knowledge and judgment, this rate filing is in compliance with the applicable laws and regulations of the state of District of Columbia and complies with Actuarial Standard of Practice No. 8. The rates shown are:

- · Based on actuarially sound principles
- · Are not inadequate, excessive or unfairly discriminatory, and
- Are reasonable in relation to the benefits provided.

John June

Date: 4/29/2016

Thomas J. Leibowitz, FSA, MAAA Vice President and Chief Actuary Delta Dental Insurance Company 100 First Street San Francisco, CA 94105 (415) 972-8443

Attachment A District of Columbia - Small Group Market - Family Plans Dental Benefits

DDC/DDC	Pediatric	Pediatric	Adult	Adult
PPO/PPO	Preferred	Basic	Preferred	Basic
Diagnostic & Preventive	100%	100%	100%	100%
Basic Services	80%	50%	80%	50%
Major Services	50%	50%	50%	NAB*
Orthodontics (Medically Necessary)	50%	50%	NAB*	NAB*
Deductible				
Waived on D&P	Yes	No	Yes	No
Per Person	\$85	\$90	\$50	\$50
Family	N/A	N/A	\$150	\$150
Annual Maximum	None	None	\$1,000	\$1,000
Waiting Period (Major)	None	None	12 mos	NAB*
Out of Pocket Maximum				
(PPO dentists only)				
per child	\$350	\$350	NAB*	NAB*
per 2+ children	\$700	\$700	NAB*	NAB*
Patasi				
Rates:	#00.00	\$00.00	¢40.00	CO4.O4
Statewide	\$30.26	\$23.82	\$46.60	\$21.94

^{*}NAB is not a benefit

Note: Covered procedures are defined in the forms

Attachment B District of Columbia - Small Group Market - Family Plans Administrative Expenses (as a percent of premium)

	Pediatric	Pediatric	Adult	Adult
	Preferred	Basic	Preferred	Basic
Admin Expense	24.00%	24.00%	24.00%	24.00%
Risk Margin	3.50%	1.00%	3.50%	3.50%
Commission	7.50%	7.50%	7.50%	7.50%
Total	35.00%	32.50%	35.00%	35.00%
Anticipated Loss Ratio **	65.00%	67.50%	65.00%	65.00%
Target Loss Ratio ***	65.00%	67.50%	65.00%	65.00%

^{**} Anticipated Loss Ratio = (1 - Total) / (1 - Premium Tax - ACA Tax)
This formula was used for 2016. For 2017 ACA tax is assumed 0% to reflect the moratorium.

^{***} Target Loss Ratio = (1 - Total)

Attachment C DDIC Small Group Experience

	<u>2013</u>	<u>2014</u>	<u> 2015</u>
Number of Groups	1,312	1,328	1,385
Number of Primary Subscribers	38,726	40,492	42,229
Earned Premium	\$25,519,349	\$26,266,543	\$26,724,888
Average Annual Premium	\$659	\$649	\$633
Incurred Claims	\$16,200,637	\$16,689,762	\$16,313,817
Number of Incurred Claims	124,512	126,904	123,848
Incurred Loss Ratio	63.5%	63.5%	61.0%



ACTUARIAL MEMORANDUM Delta Dental Insurance Company State of District of Columbia April 29, 2016

Form Number: OGC-DC-ENT-17 and OPGE-DC-ENT-17

1. Scope and Purpose of Filing

This filing is for the above Delta Dental Insurance Company (DDIC) forms.

2. Description of Benefits

The pediatric dental EHB are defined in Attachment A and cover essential health benefit services as defined by the state. These comply with the actuarial value requirements for the preferred and basic EHB plans.

3. Renewability

All small group dental programs are guaranteed renewable. Premiums are guaranteed for each 12-month contract term.

4. Applicability

DDIC anticipates both new issues and renewals under these forms.

5. Morbidity

The proposed rates were developed using the Delta Dental Insurance Company (DDIC), NAIC #81396, rating manual, which is currently in use in numerous states. Adjustments have been made to reflect the fee schedules and area definitions associated with this filing.

6. Mortality

Not applicable.

7. Persistency

Loss ratios are expected to be consistent over time. As a result, there are no lapse assumptions.

Expenses

Expenses are shown in Attachment B. Co-marketing in conjunction with a medical plan, may require a change in administrative assumptions due to division of labor between medical and dental, cost sharing, etc.

9. Marketing Method

This will be sold to small groups through the District of Columbia health exchange or through agents and brokers inside or outside the exchange.

10. Underwriting

The plans are manually rated.

11. Premium Classes

Gross premiums vary by plan designs illustrated in Attachment A.

12. Issue Age Range

Not applicable.

13. Area Factors

Manual rates are statewide.

14. Premium Modalization Rules

Not applicable.

15. Claim Liability and Reserves

This reserve is projected from historical claims runoff, using a common reserving methodology.

16. Active Life Reserves

Not applicable since this is a dental program.

17. Trend Assumptions

The annual cost trend rate for 2017 is 0%.

18. Anticipated Loss Ratio

The anticipated loss ratio is shown in Attachment B.

19. Contingency and Risk Margins

Risk margin is shown in Attachment B.

20. Experience

Please see Attachment C for DDIC small group experience.

21. Lifetime Loss Ratio

The lifetime loss ratio is equal to the anticipated loss ratio.

22. Number of Policyholders

There are no policy holders enrolled in District of Columbia Small Group Pediatric plans as of 12/31/2015.

23. Proposed Effective Date

01/01/2017.

24. Actuarial Certification

I, Thomas J. Leibowitz, FSA, MAAA, am a member of the American Academy of Actuaries, and meet the Academy Qualification Standard for rendering this Opinion.

I have reviewed the actuarial assumptions and methods on which the rates are based. I hereby certify that to the best of my knowledge and judgment, this rate filing is in compliance with the applicable laws and regulations of the state of District of Columbia and complies with Actuarial Standard of Practice No. 8. The rates shown are:

- · Based on actuarially sound principles
- · Are not inadequate, excessive or unfairly discriminatory, and
- Are reasonable in relation to the benefits provided.

John June

Date: 4/29/2016

Thomas J. Leibowitz, FSA, MAAA Vice President and Chief Actuary Delta Dental Insurance Company 100 First Street San Francisco, CA 94105 (415) 972-8443

Attachment A District of Columbia - Small Group Market - Pediatric Plans Dental Benefits

DDC/DDC	Pediatric	Pediatric
PPO/PPO	Preferred	Basic
Diagnostic & Preventive	100%	100%
Basic Services	80%	50%
Major Services	50%	50%
Orthodontics (Medically Necessary)	50%	50%
Deductible		
Waived on D&P	Yes	No
Per Person	\$85	\$90
Family	N/A	N/A
Out of Pocket Maximum		
(PPO dentists only)		
per child	\$350	\$350
per 2+ children	\$700	\$700
Rates:		
Statewide	\$30.26	\$23.82

*NAB is not a benefit

Note: Covered procedures are defined in the forms

Attachment B

District of Columbia - Small Group Market - Pediatric Plans

Administrative Expenses (as a percent of premium)

	Pediatric	Pediatric
	Preferred	Basic
Admin Expense	24.00%	24.00%
Risk Margin	3.50%	1.00%
Commission	7.50%	7.50%
Total	35.00%	32.50%
Anticipated Loss Ratio **	65.00%	67.50%
Target Loss Ratio ***	65.00%	67.50%

^{**} Anticipated Loss Ratio = (1 - Total) / (1 - Premium Tax - ACA Tax)
This formula was used for 2016. For 2017 ACA tax is assumed 0% to reflect the moratorium.

^{***} Target Loss Ratio = (1 - Total)

Attachment C DDIC Small Group Experience

	<u>2013</u>	<u>2014</u>	<u> 2015</u>
Number of Groups	1,312	1,328	1,385
Number of Primary Subscribers	38,726	40,492	42,229
Earned Premium	\$25,519,349	\$26,266,543	\$26,724,888
Average Annual Premium	\$659	\$649	\$633
Incurred Claims	\$16,200,637	\$16,689,762	\$16,313,817
Number of Incurred Claims	124,512	126,904	123,848
Incurred Loss Ratio	63.5%	63.5%	61.0%



ACTUARIAL MEMORANDUM Delta Dental Insurance Company State of District of Columbia May 30, 2014

Form Number GC-DC-ENT-15 and XGE-DC-ENT-15

1. Scope and Purpose of Filing

This filing is for the above Delta Dental Insurance Company (DDIC) forms.

2. Description of Benefits

The family dental plans are defined in Attachment A and cover standardly covered services.

3. Renewability

All small group dental programs are optionally renewable. Premiums are guaranteed for each 12-month contract term.

4. Applicability

DDIC anticipates both new issues and renewals under these forms.

5. Morbidity

The proposed rates were developed using the Delta Dental Insurance Company (DDIC), NAIC #81396, rating manual, which is currently in use in numerous states. Adjustments have been made to reflect the fee schedules and area definitions associated with this filing.

6. Mortality

Not applicable.

7. Persistency

Loss ratios are expected to be consistent over time. As a result, there are no lapse assumptions.

8. Expenses

Expenses are shown in Attachment B. Co-marketing in conjunction with a medical plan, may require a change in administrative assumptions due to division of labor between medical and dental, cost sharing, etc.

9. Marketing Method

This will be sold to small groups through the District of Columbia health exchange or through agents and brokers inside or outside the exchange.

10. Underwriting

The plans are manually rated.

11. Premium Classes

Gross premiums vary by plan designs illustrated in Attachment A.

12. Issue Age Range

Not applicable.

13. Area Factors

Manual rates are adjusted by region.

14. Premium Modalization Rules

Not applicable.

15. Claim Liability and Reserves

This reserve is projected from historical claims runoff, using a common reserving methodology.

16. Active Life Reserves

Not applicable since this is a dental program.

17. Trend Assumptions

The annual cost trend rate is 3%.

18. Anticipated Loss Ratio

The anticipated loss ratio is shown in Attachment B.

19. Distribution of Business

Not applicable since this is a new plan as of 1/1/2015.

20. Contingency and Risk Margins

Risk margin is shown in Attachment B.

21. Experience

Please see Attachment C for DDIC small group experience.

22. Lifetime Loss Ratio

The lifetime loss ratio is equal to the anticipated loss ratio.

23. Number of Policyholders

Not applicable since this is a new plan as of 1/1/2015.

24. Proposed Effective Date

01/01/2015.

25. Actuarial Certification

I, Thomas J. Leibowitz, FSA, MAAA, am a member of the American Academy of Actuaries, and meet the Academy Qualification Standard for rendering this Opinion.

I have reviewed the actuarial assumptions and methods on which the rates are based. I hereby certify that to the best of my knowledge and judgment, this rate filing is in compliance with the applicable laws and regulations of the state of District of Columbia and complies with Actuarial Standard of Practice No. 8. The rates shown are

- · Based on actuarially sound principles
- · Are not inadequate, excessive or unfairly discriminatory, and

John June

• Are reasonable in relation to the benefits provided.

Thomas J. Leibowitz, FSA, MAAA Vice President and Chief Actuary Delta Dental Insurance Company

100 First Street

San Francisco, CA 94105

Attachment A District of Columbia Small Group Family Dental Benefits

PDG/PDG	Pediatric	Pediatric	Adult	Adult
PPO/PPO	Preferred	Basic	Preferred	Basic
Diagnostic & Preventive	100%	100%	100%	100%
Basic Services	80%	50%	80%	50%
Major Services	50%	50%	50%	0%
Orthodontics (Medically	50%	50%	NAB*	NAB*
Necessary)	30%	30%	INAD	INAD
Deductible				
Waived on D&P	yes	no	yes	no
Per Person	\$85	\$80	\$50	\$50
Family	n/a	n/a	\$150	\$150
Annual Maximum	None	None	\$1,000	\$1,000
Othodontics Maximum	None	None	NIAD*	NAD*
(Lifetime)	None	None	NAB*	NAB*
Waiting Periods (MN Ortho)	12 mos	12 mos	NAB*	NAB*
Waiting Periods (Major)	None	None	12 mos	None
Out of Pocket Maximum (PPO				
dentists only)				
per child	\$350	\$350	NAB*	NAB*
per 2+ children	\$700	\$700	NAB*	NAB*
Dental Accident Benefits	NAB*	NAB*	NAB*	NAB*
Rates:				
Region 1	\$28.22	\$22.49	\$46.60	\$21.94

^{*} NAB is not a benefit

Note: Covered procedures are defined in the forms

Attachment B

District of Columbia Small Group Administrative Expenses (as a percent of premium)

	Pediatric Preferred	Pediatric Basic	Adult Preferred	Adult Basic
	110101100	Buolo	110101104	Buoio
Admin Expenses	22.50%	22.50%	22.50%	22.50%
Risk Margin	3.50%	1.00%	3.50%	3.50%
Premium Tax	0.00%	0.00%	0.00%	0.00%
ACA Tax	1.50%	1.50%	1.50%	1.50%
TPA Admin	0.00%	0.00%	0.00%	0.00%
Commissions	7.50%	7.50%	7.50%	7.50%
Total	35.00%	32.50%	35.00%	35.00%
Anticipated Loss Ratio **	65.99%	68.53%	65.99%	65.99%
Target Loss Ratio***	65.00%	67.50%		65.00%

^{**} Anticipated Loss Ratio = (1 - Total) / (1 - Premium Tax - ACA Tax)

^{***} Target Loss Ratio = (1 - Total)

Attachment C DDIC Small Group Experience

	<u>CY2011</u>	CY2012	CY2013
Number of Policy Holders	3,496	3,233	3,114
Number of Certificate Holders	40,197	38,607	38,955
Earned Premium	\$25,848,980	\$24,734,953	\$25,567,789
Average Annual Premium	\$643	\$641	\$656
Incurred Claims	\$17,011,429	\$15,864,140	\$16,475,297
Number of Incurred Claims	137,931	125,498	125,237
Incurred Loss Ratio	65.8%	64.1%	64.4%



ACTUARIAL MEMORANDUM Delta Dental Insurance Company State of District of Columbia May 30, 2014

Form Number OGC-DC-ENT-15 and OPGE-DC-ENT-15

1. Scope and Purpose of Filing

This filing is for the above Delta Dental Insurance Company (DDIC) forms.

2. Description of Benefits

The pediatric dental EHB are defined in Attachment A and cover essential health benefit services as defined by the state. These comply with the actuarial value requirements for the preferred and basic EHB plans.

3. Renewability

All small group dental programs are optionally renewable. Premiums are guaranteed for each 12-month contract term.

4. Applicability

DDIC anticipates both new issues and renewals under these forms.

5. Morbidity

The proposed rates were developed using the Delta Dental Insurance Company (DDIC), NAIC #81396, rating manual, which is currently in use in numerous states. Adjustments have been made to reflect the fee schedules and area definitions associated with this filing.

6. Mortality

Not applicable.

7. Persistency

Loss ratios are expected to be consistent over time. As a result, there are no lapse assumptions.

8. Expenses

Expenses are shown in Attachment B. Co-marketing in conjunction with a medical plan, may require a change in administrative assumptions due to division of labor between medical and dental, cost sharing, etc.

9. Marketing Method

This will be sold to small groups through the District of Columbia health exchange or through agents and brokers inside or outside the exchange.

10. Underwriting

The plans are manually rated.

11. Premium Classes

Gross premiums vary by plan designs illustrated in Attachment A.

12. Issue Age Range

Not applicable.

13. Area Factors

Manual rates are adjusted by region.

14. Premium Modalization Rules

Not applicable.

15. Claim Liability and Reserves

This reserve is projected from historical claims runoff, using a common reserving methodology.

16. Active Life Reserves

Not applicable since this is a dental program.

17. Trend Assumptions

The annual cost trend rate is 3%.

18. Anticipated Loss Ratio

The anticipated loss ratio is shown in Attachment B.

19. Distribution of Business

Not applicable since this is a new plan as of 1/1/2015.

20. Contingency and Risk Margins

Risk margin is shown in Attachment B.

21. Experience

Please see Attachment C for DDIC small group experience.

22. Lifetime Loss Ratio

The lifetime loss ratio is equal to the anticipated loss ratio.

23. Number of Policyholders

Not applicable since this is a new plan as of 1/1/2015.

24. Proposed Effective Date

01/01/2015.

25. Actuarial Certification

I, Thomas J. Leibowitz, FSA, MAAA, am a member of the American Academy of Actuaries, and meet the Academy Qualification Standard for rendering this Opinion.

I have reviewed the actuarial assumptions and methods on which the rates are based. I hereby certify that to the best of my knowledge and judgment, this rate filing is in compliance with the applicable laws and regulations of the state of District of Columbia and complies with Actuarial Standard of Practice No. 8. The rates shown are

- · Based on actuarially sound principles
- · Are not inadequate, excessive or unfairly discriminatory, and

John June

• Are reasonable in relation to the benefits provided.

Thomas J. Leibowitz, FSA, MAAA Vice President and Chief Actuary Delta Dental Insurance Company

100 First Street

San Francisco, CA 94105

Attachment A **District of Columbia Small Group Pediatric Dental Benefits**

DDO/DDO	Pediatric	Pediatric	
PPO/PPO	Preferred	Basic	
Diagnostic & Preventive	100%	100%	
Basic Services	80%	50%	
Major Services	50%	50%	
Orthodontics (Medically	E00/	E00/	
Necessary)	50%	50%	
Deductible			
Waived on D&P	yes	no	
Per Person	\$85	\$80	
Family	n/a	n/a	
Annual Maximum	None	None	
Othodontics Maximum	None	None	
(Lifetime)	None	None	
Waiting Periods (MN Ortho)	12 mos	12 mos	
Waiting Periods (Major)	None	None	
Out of Pocket Maximum (PPO			
dentists only)			
per child	\$350	\$350	
per 2+ children	\$700	\$700	
Dental Accident Benefits	NAB*	NAB*	
Rates:			
Region 1	\$28.22	\$22.49	
* NIAD is not a banafit			

^{*} NAB is not a benefit

Note: Covered procedures are defined in the forms

Attachment B District of Columbia Small Group Administrative Expenses (as a percent of premium)

	Pediatric Preferred	Pediatric Basic
Admin Expenses	22.50%	22.50%
Risk Margin	3.50%	1.00%
Premium Tax	0.00%	0.00%
ACA Tax	1.50%	1.50%
TPA Admin	0.00%	0.00%
Commissions	7.50%	7.50%
Total	35.00%	32.50%
Anticipated Loss Ratio **	65.99%	68.53%
Target Loss Ratio***	65.00%	67.50%

^{**} Anticipated Loss Ratio = (1 - Total) / (1 - Premium Tax - ACA Tax)
*** Target Loss Ratio = (1 - Total)

Attachment C DDIC Small Group Experience

	<u>CY2011</u>	CY2012	CY2013
Number of Policy Holders	3,496	3,233	3,114
Number of Certificate Holders	40,197	38,607	38,955
Earned Premium	\$25,848,980	\$24,734,953	\$25,567,789
Average Annual Premium	\$643	\$641	\$656
Incurred Claims	\$17,011,429	\$15,864,140	\$16,475,297
Number of Incurred Claims	137,931	125,498	125,237
Incurred Loss Ratio	65.8%	64.1%	64.4%



ACTUARIAL CERTIFICATION Delta Dental Insurance Company State of District of Columbia March 27, 2015

Form Number GC-DC-ENT-16 and XGE-DC-ENT-16

There is no impact to rates for the forms listed above. The rates were previously approved as shown below:

2015 Form Number	Plan	Approval Date
GC-DC-ENT-15 and XGE-DC-ENT-15	Family	8/13/2014

Actuarial Certification

I, Thomas J. Leibowitz, FSA, MAAA, am a member of the American Academy of Actuaries, and meet the Academy Qualification Standard for rendering this Opinion.

I have reviewed the actuarial assumptions and methods on which the rates are based. I hereby certify that to the best of my knowledge and judgment, this rate filing is in compliance with the applicable laws and regulations of the state of District of Columbia and complies with Actuarial Standard of Practice No. 8. The rates shown are

- Based on actuarially sound principles
- · Are not inadequate, excessive or unfairly discriminatory, and
- Are reasonable in relation to the benefits provided.

Thomas J. Leibowitz, FSA, MAAA

John June

Vice President and Chief Actuary Delta Dental Insurance Company

100 First Street

San Francisco, CA 94105



ACTUARIAL CERTIFICATION Delta Dental Insurance Company State of District of Columbia March 27, 2015

Form Number OGC-DC-ENT-16 and OXGE-DC-ENT-16

This is a new filing. However, plans and rates outside the exchange are identical to plans and rates inside the exchange. The plans and rates inside the exchange referenced below were approved by your office and will be used in 2016 for the above forms.

2015 Form Number	Plan	Approval Date
GC-DC-ENT-15 and XGE-DC-ENT-15	Family	8/13/2014

Actuarial Certification

I, Thomas J. Leibowitz, FSA, MAAA, am a member of the American Academy of Actuaries, and meet the Academy Qualification Standard for rendering this Opinion.

I have reviewed the actuarial assumptions and methods on which the rates are based. I hereby certify that to the best of my knowledge and judgment, this rate filing is in compliance with the applicable laws and regulations of the state of District of Columbia and complies with Actuarial Standard of Practice No. 8. The rates shown are

- Based on actuarially sound principles
- · Are not inadequate, excessive or unfairly discriminatory, and
- Are reasonable in relation to the benefits provided.

Thomas J. Leibowitz, FSA, MAAA Vice President and Chief Actuary Delta Dental Insurance Company

John June

100 First Street

San Francisco, CA 94105



ACTUARIAL CERTIFICATION Delta Dental Insurance Company State of District of Columbia March 27, 2015

Form Number OGC-DC-ENT-16 and OPGE-DC-ENT-16

There is no impact to rates for the forms listed above. The rates were previously approved as shown below:

2015 Form Number	Plan	Approval Date
OGC-DC-ENT-15 and OPGE-DC-ENT-15	Pediatric	8/13/2014

Actuarial Certification

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